

TELECOMS FIELD SALES EXECUTIVE

Permanent, Full Time

£25,000-£30,000 (£60,000 OTE) uncapped commission + performance bonus

Wellwood Communications is an award winning telecoms sales and maintenance company who provide businesses with their telephones, mobiles and broadband connectivity.

We strongly believe that any new team member must be a culture fit and have a “customer first” attitude. *Do you want to be a valued team member?* You will have your voice heard, opinion considered and you will be encouraged to be exceptional.

Our office is based in Livingston and normal hours are 9 to 5. This is a field based role so you will require a full driving licence.

Job Description:

You will play an integral role within the company and high standards are a must!

Key Responsibilities:

- Creating and organising appointments
- Pitching our products and services to prospective clients
- New business sales selling into SME and Corporate businesses
- Develop and maintain ongoing relationships with customers and partners
- Meet and exceed targets and deliver sales through high levels of activity

About You:

You will be a natural born seller, who loves winning! Someone who is driven, enthusiastic, an excellent communicator and has a successful sales performance.

You're able to handle multiple tasks without error and find solutions to telecoms problems with confidence.

You are promoting the company and maintaining our company message at all opportunities so you'll have an excellent professional telephone manner.

Exceptional new business and business development skills are a given. Ideally, you have hosted telephony and UC experience and are an expert at creating a business's telecoms solution. However, its more important for us to find the right attitude as full training will be provided to help you succeed.

What We Offer You:

Salary scale between £25,000 - £30,000 per annum depending on skills and experience (£60,000 OTE).

In addition, you are rewarded with uncapped commission, performance bonus, 32 days holidays, birthday off, pension membership, health plan, mental wellbeing support and vehicle allowance.

Wellwood Communications is committed to being an equal opportunities employer and we welcome applications from all backgrounds.

Email your CV to vikki@wellwoodcommunications.com and become a part of our success story.